

# DiCarlo

FOOD SERVICE



February 2020

# Cheese of the Month



## Burrata

#14098 6/1 lb., 4/ 4 oz.

#14102 6/1 lb., 8/ 2 oz.

This fresh cheese resembles a Fresh Mozzarella ball, but when split open, you will be delighted to discover a rich-tasting soft filling of fresh pieces of Mozzarella soaked in heavy cream. This cheese offers a sweet, milky flavor that gently fills the palate. Made to order from fresh milk gathered daily from local farmers, each ball is hand-formed and packaged in water to ensure maximum freshness while maintaining shelf life.

### Serving Suggestions:

- Drizzle with olive oil and sprinkle with salt and freshly ground pepper.
- Place atop fresh arugula greens and serve with a drizzle of olive oil.
- Serve with fresh grilled vegetables.

## Burrata Pepperoni Pizza

### INGREDIENTS

- 1 pound pizza dough, divided
- 1 1/2 cup pizza sauce
- 1-2 cups fresh burrata cheese, torn
- 10-12 slices of pepperoni
- 1/2-1 teaspoon crushed red pepper flakes
- 1 cup wild arugula
- super thinly sliced rounds of jalapeño

### INSTRUCTIONS

Preheat oven to 450 degrees F.

On a lightly floured surface roll the dough into 2 thin pizza sounds. Transfer each pizza to an oiled baking sheet, and divide the pizza sauce on top and spread, leaving about an inch for the crust. Bake each pizza for 8 minutes and remove. Top with the fresh burrata and pepperoni and transfer back into the oven to bake for 5 minutes. Remove from oven and season with salt, pepper and red pepper flakes. Arrange the arugula on top. Slice and serve immediately.



# Pasta of the Month



## Heart Shaped Cheese Ravioli

#187038 72/1.16 oz.

These unique ravioli are bursting with flavor and filled with creamy ricotta and genuine Pecorino Romano Cheese. A great addition to your Valentine's menu.



## Heart Shaped Lobster Ravioli

#187040 72/1.16 oz.

Decadent and delicious. These ravioli are filled with chunky Canadian lobster meat, creamy ricotta, and just a hint of Parmesan cheese.



# What's new at DiCarlo...



## Fresh Chicken Breast Chunks

#121129 4/5 lb.

Ready to cook right out of the bag, these boneless, skinless chicken breast chunks are made with only all-natural chicken, raised on a 100% vegetarian diet with no animal by-products and No Antibiotics Ever! Cut labor and prep time with this ready to use item.



## California Blood Oranges

#1732 1 box

Waken up your senses! These are great in cocktails, salads and desserts.



northshire farms



## Steakhouse Sweet Potatoes

45-55 ct. 10-16 oz.

#1680 40 lb.

The perfect size to accompany a hearty steak dinner.



## Carnival Tri-Color Cauliflower

#227 1 case

A great side dish for your winter recipes.



## Baby Heirloom Tomatoes

#247 1 case

Elevate your winter salads with these colorful tomatoes.

# Black Cattle Ranch



*Black Cattle Ranch is a premium fresh meat program sourced from only the finest quality meats. Our variety of cuts are certified traceback, cut and packaged locally. With over 50 years experience in the Foodservice industry, we truly understand the importance of consistency and quality for both you and your customers.*



*This month's featured item...*

## Choice Beef Filet Mignon

#142022 32/6 oz.

This cut is superbly tender with unmatched flavor. The most desirable beef cut. Both elegant and convenient with a fine buttery texture, subtle flavor and compact shape. Always a customer pleaser!



**Be prepared for the first snow storm!**

## Safe-T-Salt Ice Melt

#560001 1/50 lb.



## **\*\* REMINDER \*\***

**During inclement weather, please help keep our drivers safe while they are making deliveries. Be sure to have your walkways and delivery areas cleared of all snow and ice and easily accessible so that deliveries can be made quickly and safely. Thank you!**

# Valentine's Day Menu Items



**Heart Shaped Cheese Ravioli**  
#187038 72/1.16 oz.

**Heart Shaped Lobster Ravioli**  
#187040 72/1.16 oz.



**Fresh Strawberries**  
#1922 1 flat

**Callebaut Chocolate**  
Bittersweet Slab #90394 5/11 lb.  
Semi-Sweet Callets #95285 1/30 lb.  
White Chocolate Callets #95320 2/10 kg.



**Real Whipped Cream Aerosol**  
#14450 12/14 oz.

**Richs On-Top Whipped Topping**  
*Non-Dairy*  
#366700 12/32 oz.

**Richs On-Top Whipped Cream**  
#366710 12/16 oz. bag

**Maraschino Cherries with Stem**  
#531950 4/1 gal.

**NY Style Cheesecake**  
#340652 1/12 slice

**Flourless Chocolate Cake**  
#340656 1/12 slice

**Belgian Chocolate Tiramisu**  
#340654 1/12 slice



**Fresh Beef PSMO Tenderloin**  
Select #135706 2/6.5 lb.  
Choice #135707 12/6.5 lb.

**Frenched Lamb Rack**  
#145122 12/28-32 oz.

**Frenched Veal Rib Chop**  
#145149 10/16 oz.

**Oysters on Half Shell IQF**  
#246265 12/1 doz.

**Cold Water Lobster Tails**  
4 oz. #267510 1/10 lb.  
5-6 oz. #268064 1/10 lb.

**Warm Water Lobster Tails**  
5 oz. #268065 1/10 lb.  
8 oz. #268020 1/10 lb.



**Red Velvet Cake**  
#340658 1/12 slice



**Molton Chocolate Cake**  
#359202 4/9 ct.

**5 High Chocolate Layer Cake**  
#340447 2/14 slice

**Chocolate Lovin' Spoon Cake**  
#340445 2/14 slice





**Did you know we carry these fresh-cut produce items?  
Pre-cut produce saves labor time and offers consistency.**

**Iceberg Lettuce Shredded**

Item# 1008 4/5 lb.



**Better Burger Leaf**

Item# 414 1 case



**Romaine Lettuce Chopped**

Item# 1021 6/2 lb.



**Spring Mix**

Item# 422 1/3 lb.



**Romaine Shredded**

Item# 1028 6/2 lb.



**Iceberg/Romaine Blend 50/50**

Item# 1029 4/5 lb.



**Heritage Tuscan Blend**

Item# 681 4/3 lb.

*40% red components may contain  
Lolla Rosa, Red Oak, Red Leaf*

*60% green components may contain*



**Cole Slaw Mix**

*cabbage, carrots, red cabbage*

Item# 998 4/5 lb.



**Cole Slaw Thick Cut**

*cabbage & carrots*

Item# 1011 4/5 lb.



**Washed Escarole**

Item# 336 4/2.5 lb.



**Green Cabbage Shredded**

Item# 3094 4/5 lb.



**Red Cabbage Shredded**

Item# 995 4/5 lb.

Sold by each



**Curly Parsley**

Washed & Cleaned

Item# 1035 4/1 lb.



**Scallions**

Washed & Trimmed

Item# 728 4/2 lb.



**Cilantro**

Washed & Cleaned

Item# 332 4/1 lb.



**Apple Slices**

Individually Wrapped

Item# 1565 50/2 oz.



**Carrot Shredded**

Item# 1022 4/5 lb.



**Carrot Sticks**

Item# 1002 2/5 lb.



**Peeled Mini Carrots with Top**

Item# 211 1/5 lb.



**Peeled Mini Rainbow Carrots with Top**

Item# 226 1/5 lb.



**Diced Yellow Onion 3/8"**

Item# 1024 2/5 lb.



**Yellow Onion Sliced 1/4"**

Item# 2026 4/5 lb.



**Red Onion Rings 1/4"**

Item# 2012 2/10 lb.



**Diced Red Onion 1/4"**

Item# 9772 4/5 lb.



**Celery Sticks**

5" Item# 1025 2/5 lb.

4" Item# 2013 4/5 lb.



**Celery Chopped 3/8"**

Item# 1004 2/5 lb.



**Green Peppers & Onions Sliced Fajita**

Item# 2662 4/4 lb.



**Red Peppers Sliced**

Item# 1014 4/4 lb.



**Broccoli Florets**

Item# 9000 4/3 lb.

Item# 1000 6/3 lb.



**Green Beans**

Cleaned & Clipped

Item# 159 2/5 lb.



**Yellow Wax Beans\***

Cleaned & Clipped

Item# 2159 2/5 lb.

\*S/O item 2 day lead time



**Mushrooms Sliced**

Item# 514 2/5 lb.



**Crimini Mushrooms Sliced**

Item# 567 1/5 lb.



**Diced Plum Tomatoes 1/4"**

Item# 866 4/5 lb.



**Pico de Gallo**

*diced tomato, red onion, jalapeno*

Item# 9862 4/5 lb.

## 10 Foodservice Trends You Can't Ignore

We all know that the fast casual foodservice world has changed radically over the past 10 years. Although the pace of growth is slowing, the category is here to stay. The last boom occurred during the recession, so if the economy slows, people will still look to chains as a source of affordable and satisfying meals.

Consumer tastes, automation and population trends will all have an impact on our sector. Those brands that will survive and thrive have one eye on the balance sheet and the other on the future. The year's coming trends revolve around talent, technology and tastes. See below.



1. The war for the best people is raging, as tech-powered job search tools make job-hopping easier. In fact, short-cycle turnover (fewer than 90 days on the job) is now at 50%. Brands are looking more closely at retention data and exit interviews as guideposts in shaping their company cultures and onboarding, training and reward plans. The same way consumers influence brand tastes, employees will have more power than ever.
2. Minimum wage increases will continue to put pressure on the industry, and operators will look for alternatives to menu price increases to deal with the trend. (See #8)
3. Not only will boomers continue to represent a healthy percent of diners, but they can also be a significant part of the workforce, as active adults choose to work longer and look for jobs with flexibility.
4. Co-botting (people learning to work hand-in-hand with technology) will become commonplace, as foodservice establishments automate various functions.
5. More than 80% of people use smart phones to find places to eat. Your local sites need to be compelling and load quickly. Google's profiles have become more comprehensive and play an important role in consumer decision-making. They have, in effect, become mini local websites. Multi-unit businesses need to constantly stay on top of specials, reviews, openings and closings.
6. "Alexa...where can I get pizza at 2 a.m. near me?" Voice devices will become commonplace. People will not only speak to their phones, watches and home-based devices, but eyeglasses and jewelry are also part of the Internet of Things ecosystem. Fast casual restaurants need to know the most common questions and ensure the answer is their locations as voice search becomes commonplace.
7. Social media will continue to play a huge role in brand image and new customer acquisition. Millennials and Gen Z are 99 percent more likely to rely on social media and online reviews than other groups when making restaurant choices.
8. Limited-time menu items, supported by effective advertising, PR, promotion and organic and viral social media buzz can create a tremendous short-term sales boost. This consumer-facing site tracks and reports hot deals, giving deal- and experience-hungry consumers an easy way to find what's new and unique.
9. Plant-based alternatives and food delivery are here to stay for the foreseeable future. Sustainability is important to tomorrow's diners, as are healthy kids' menu options.
10. The "fast" in "fast casual" will accelerate. About 50% of consumers say that self-service kiosks improve their experience, and people who order online rank speed ahead of value and food quality.

One last trend...despite the digitizing and of the foodservice industry, professionals will continue to seek out and participate in live events and conferences so they can share best practices, celebrate successes and learn from others in their industry. In fact, attendance at industry events shows no sign of slowing and attendees seek out those events that are most relevant to their niche — rather than broad horizontal gatherings.

Those businesses that stay one step ahead and innovate — the foodservice establishments with 2020 vision — will be those that will be standing and booming in 2030.



**One brand,  
endless solutions.**



**ALL-PURPOSE FOOD  
RELEASE SPRAY**

An economical and versatile water/soybean oil formulation, perfect for light cooking and cold prep. Use throughout the kitchen for easy cleanup without the oil buildup.

**USES:** panini grills, waffle irons, meat slicers, utensils

**MADE WITH:** water/soybean oil blend

**BENEFITS:**

- Reduces food waste and extends equipment life
- Great for storage containers
- Zero cholesterol, fat or calories per serving

**Item #325010 6/17 oz.**



**HIGH HEAT COOKING  
& BAKING SPRAY**

This canola-based formula delivers a heat-resistant nonstick coating for pans and grill surfaces that is low in saturated fat with no soy allergens.

**USES:** baking, grilling

**MADE WITH:** premium canola-based, non-lecithin formula

**BENEFITS:**

- Specially formulated to perform at high temperatures
- Non-soy formulation
- Use for no-flour baking applications

**Item #325077 6/17 oz.**



*Save the Date!*

**DiCarlo**  
FOOD SERVICE

**Our Buying Show**

April 21, 2020 9am - 4pm

The Inn & Spa at East Wind  
Wading River, NY



## Barramundi Fillet 7-9 oz. Skin-on / Boneless

#264848 1/10 lb.



## Barramundi Fillet 7-9 oz. Skinless / Boneless

#264846 1/10 lb.



## Barramundi Taco Strips 2oz. Skinless / Boneless

#264844 1/15 lb.



## What is Barramundi?

Barramundi (*Lates calcarifer*) is a species of white fish that is native to Northern Australia and Southeast Asia. It has a mild, buttery flavor and firm texture, and considered to be one of the world's finest eating fish.

Barramundi are well suited for responsible ocean farming. They are flexitarians that eat low on the food chain and are efficient to raise.

## What makes Australis Barramundi so appealing?

Not all barramundi are created equal. Few seafoods are as delicious, healthy, and eco-friendly as Australis Barramundi.

- Mild flavor, firm texture that everyone loves
- Easy to cook and highly versatile
- High in omega-3s<sup>1</sup> and protein<sup>2</sup>, half the calories of salmon
- Free from mercury, PCBs, and other contaminants
- Raised without antibiotics, hormones, and colorants
- Flash frozen at peak freshness for incredible convenience, quality, and value

## Sweet Pancake Mix

#94215 6/5 lb.



## Creme Cake Mix

#94925 6/5 lb.

Pillsbury Sweet Pancake Mix is a great alternative to your standard buttermilk pancake by incorporating a tasty amount of sweetness. It provides a high quality, consistent, and tolerant pancake in an easy, **add water-only format**.

Pillsbury versatile creme cake mix allows you to create a multitude of moist, delicious, super-rich specialties from one easy mix. This creme cake mix is ideal for suspending fruits, nuts and other particulates. **Just add water, mix and bake!**





## Gravies

### Roasted Chicken Gravy

#400202 12/49 oz.

Roasted Chicken Gravy is made with real oven-roasted chicken and pan drippings for a great homemade flavor and appearance. Perfect over roasted or fried chicken, mashed potatoes, pasta, or used as an ingredient in signature sauces.

### Roasted Turkey Gravy

#401071 12/50 oz.

Roasted Turkey Gravy is made with real oven-roasted turkey and pan drippings for a great homemade flavor and appearance. Perfect over turkey, mashed potatoes, stuffing, or pasta.

### Roasted Beef Gravy

#401073 12/50 oz.

Roasted Beef Gravy is made with true oven-roasted beef and pan drippings for a great homemade flavor and appearance. Perfect over steak, meatloaf, beef roasts, french fries, mashed potatoes, pasta, open-faced sandwiches, or used as an ingredient in signature sauces.



## Entrees

### Chili with Beans

#200601 6/108 oz.

Chili with Beans is a traditional ground beef chili made with tender, whole beans and served in a flavorful tomato sauce. Great on chili dogs, fries, baked potatoes, nachos, or as a base for your own signature chili.



### Deluxe Beef Stew

#401078 6/#10

Deluxe Beef Stew is made with tender diced beef, coin-sliced carrots, garden peas, celery, and fresh diced potatoes in a rich beef gravy. Serve in bread bowls, over biscuits, as a soup or as a pot pie filling.

## Soups

### Chicken Noodle Soup

#220251 12/50 oz.

Condensed Chicken Noodle Soup is made with diced chicken meat and homestyle egg noodles for that homemade flavor and appearance.



### Cream of Celery Soup

#220401 12/50 oz.

Condensed Cream of Celery Soup is made with large chunks of sliced celery for fresh flavor that are then blended into a rich, creamy base.

### Cream of Mushroom Soup

#220501 12/50 oz.

Condensed Cream of Mushroom Soup is made with tender diced mushrooms that are blended into a rich and creamy base.

### Tomato Soup

#220851 12/50 oz.

Condensed Tomato Soup has a fresh tomato flavor that is rich and full-bodied.

# DiCarlo

**Super Heavy Pizza Sauce**

#20051 6/#10

**Ground Peeled Tomatoes Supreme**

#20101 6/#10

**Diced Tomatoes in Juice**

#20151 6/#10

**Tomato Puree 1.06**

#20311 6/#10

**Tomato Paste**

#20651 6/#10

**Plum Tomatoes in Juice Italian**

#20801 6/#10

**Plum Tomatoes in Juice Spanish**

#20860 6/#10



**DiCarlo** FOOD SERVICE

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Hours: Mon. thru Fri. 8:00am-5:30pm  
Saturday 8:30am-2:00pm

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**DiCarlo Distributors is not responsible for any typographical errors.**