

The Source

April 6, 2022



Market Alerts

Apples – Gala market firm. Deals available on Grannys and Fuji's. Good quality on all.

Asparagus – Supplies continue to be good on Asparagus. Markets on all sizes continues to stay steady. Look for demand to pick up as we move into the Easter pull.

Avocados – Supplies are light heading into Holy Week. Mexico and California are both in play. Markets are increases due to low harvest.

Bell Peppers – Markets remain day to day on green bells out of Nogales. Coachella green peppers have started in a very limited way. Quality is good but larger sizes limited on both coasts. Florida green peppers should remain light till GA begins in May. Red bells remain limited. Supplies now available out of Chula Vista, which will help bridge the gap between Nogales and the CA desert.

Berries (Blackberries) – Blackberries have very limited supplies.

Berries (Blueberries) – Supplies are adequate and the market is steady. We are currently seeing product from Mexico, Florida, North Carolina, and Georgia.

Berries (Raspberries) – Raspberries have very limited supplies.

Berries (Strawberries) – Good demand exists. Supplies are increasing out of California.

Broccoli – Broccoli supplies continue to be on the tighter side as suppliers are starting to see a gap in supplies. Look for this market to steadily go up moving into the weekend.

Brussels Sprouts – Brussels Sprout supplies and quality are very good. Look for this market to pick up as we move into Easter pull..

Carrots – Jumbo and cello carrots are still in light supplies due to smaller sizing being harvested in current fields. Mexican jumbo carrots are a viable option for coverage coming through Texas. Plenty of Jumbo carrots in Georgia.



Continued

Cauliflower – Cauliflower supplies continue to be very limited. The cooler weather has slowed growth in the Yuma area. Look for this market to continue to stay on the higher side going into the weekend.

Celery – Production is finished in Yuma and Salinas has not yet begun. Shippers are transferring from southern California to Salinas but a fee will be added to the FOB cost. The overall quality continues to be good out of the Oxnard/Santa Maria region. This market has a variety in prices pending the supplier so please be aware. Demand is steady.

Citrus (Lemons) – Supplies are steady out of the Central Valley. Ventura County will continue to trickle in.

Citrus (Limes) – Demands exceeds supply. Large sizes extremely limited. Crop peaking on 250ct. Expect even higher markets as we approach holy week in Mexico.

Citrus (Oranges) - Supplies remain very limited on 113's and 138's this week and are expected to remain tight through the rest of the navel season. We may need to sub sizes around or move orders a day to help fill in full. Markets will remain firm due to the limited availability. We highly encourage sending orders in advance to help secure orders.

Cucumbers – Markets steady on the snug side. In the east, Ga the next region starting mid-May. out west, Baja has started in a light way. Expect fairly steady markets till new regions ramp up in production.

Eggplant – Nogales is winding down on eggplant. Coachella will get going in May, followed by Baja by early June. FI supplies remain very light with fair quality; northern areas should start late April.

Garlic – California supplies remain tight. Imports from China will help offset in a minor way. Pricing is higher and quality is good.

Grapes (Green) – The market has found its level at lower pricing. West coast market firmer than the east.

Grapes (Red) – Reds have also found their level at lower pricing. The market on the east coast is very sloppy with some "price after-sale" transactions happening. Market better on the west coast.

Continued

Green Onions – Green Onion supplies continue to be steady. Look for this market to stay steady going into next week.

Kale – Steady supplies are keeping this market level. Watch this market closely with this past rain storm.

Lettuce (Iceberg) – Warm temperatures in Yuma will likely cause production to be finished by the end of this week. Huron along with southern California will have harvesting. Salinas will have some production as well with better numbers expected next week. The warm temperatures expected will likely produce bug infestation so please be aware. Puffy heads and pink discoloration will be defects reported upon arrivals. The weights are ranging from 37-44 pounds. All value-added items will be at normal channel pricing with no escalators for this commodity in effect.

Lettuce Leaf – Yuma is finishing up this week on all leaf items. Production in Salinas, Huron and southern California will continue. Romaine is no longer on value added escalators and this market is expected to get softer throughout the week. Green and red leaf is plentiful, however butter is light in availability. Expect better pricing and availability on romaine hearts as well. The bug issue in Huron may pick up due to high heats that are expected in the growing regions this week. Expect fringe and tip burn to be reported upon arrivals.

Lettuce Tender Leaf – Good supplies with quality overall fair to good with texture and size within specification. Look for this market to stay steady.

Melons (Cantaloupe) – Cantaloupe market sharply higher as shippers hit a two-week gap between main harvests. Expect this market to level off next week.

Melons (Honeydew) – The market is slightly higher on fair supplies. Inventories are much better on the east coast than on the west. Larger sizes are tight. Some range in quality.

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Melons (Watermelon) – Market higher on light supplies. Imports starting to wind down.

Mushrooms – Pricing remains elevated although supplies are improving.

Onions – Texas supplies are ramping up. Northwest season is ending soon. California will start at the end of April.

Pears – No change in this market. Nice quality on Anjous. Bartletts are done for the season.

Pineapples – Lower volume continues on the pineapple front. Fruit quality is good right now with no issues forecasted for the near future.

Potatoes – Burbanks are becoming the primary variety shipped in Idaho. Cartons and #2 pricing is increasing.

Squash – Prices are lower. FI supply has slightly improved but still snug, Georgia starting in May. Volume stronger out of Nogales bringing prices down. Promotable volume available. Santa Maria will begin next month.

Stone Fruit – The kiwi market has leveled off at lower prices. Very light amounts of imported peaches and plums on both coasts. Imported nectarines are done for the season.

Tomatoes – Markets are fairly steady. Supplies steady on both coasts. Central FI will have better volume for late April. Baja rounds are available with Romas starting late this week. Overall, volume is expected to improve by 3rd week of April on all varieties.

Continued

Weather

California – High pressure strengthens and winds turn offshore as a heat wave moves into the area today through Friday. Morning lows will only be in the 40s to 60s with daytime highs in the 70s at the coast to the upper 90s further inland.

Mexico – Warm temps today will cool slightly as a cold front moves through the region on Thursday into Friday. Temps should warm as we head into the weekend.

Florida – A low pressure system over the peninsula bringing up to 3/4 to an inch of rain today. Winds will remain southerly at 10 to 15 mph steady with gusts up to 25 mph through Friday.

Arizona – Strong gusty winds today through tomorrow up to 40 mph. Unseasonably hot temps through Saturday due to a strong high pressure ridge in place.

A Peek at Peak Seasons

Freight

Trucks remain steady in the Northwest, Idaho, and California. The national average for diesel fuel dropped slightly and is currently at 5.144 per gallon.

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Commodities at a Glance

 APPLES	Quality is good, pricing is steady	 CITRUS (LEMONS)	Quality is good, pricing is steady	 MELON (CANTALOUPE)	Quality is good, pricing is higher
 ASPARAGUS	Quality is good, pricing is steady	 CITRUS (LIMES)	Quality is good, pricing is higher	 MELON (HONEYDEW)	Quality is good, pricing is higher
 AVOCADO	Quality is good, pricing is steady	 CITRUS (ORANGES)	Quality is good, pricing is steady	 MELON (WATERMELON)	Quality is good, pricing is higher
 BELL PEPPERS	Quality is good, pricing is steady	 CUCUMBERS	Quality is good, pricing is steady	 MUSHROOM	Quality is good, pricing is higher
 BERRIES (BLACKBERRIES)	Quality is fair, pricing is higher	 EGGPLANT	Quality is good, pricing is steady	 ONIONS	Quality is good, pricing is lower
 BERRIES (BLUEBERRIES)	Quality is good, pricing is steady	 GARLIC	Quality is good, pricing is steady	 PEARS	Quality is good, pricing is steady
 BERRIES (RASPBERRIES)	Quality is fair, pricing is higher	 GRAPES (GREEN)	Quality is good, pricing is steady	 PINEAPPLES	Quality is good, pricing is steady
 BERRIES (STRAWBERRIES)	Quality is fair, pricing is higher	 GRAPES (RED)	Quality is good, pricing is steady	 POTATOES	Quality is fair, pricing is higher
 BROCCOLI	Quality is fair, pricing is higher	 GREEN ONIONS	Quality is fair, pricing is steady	 SQUASH	Quality is good, pricing is steady
 BRUSSELS SPROUTS	Quality is fair, pricing is lower	 KALE	Quality is good, pricing is steady	 STONE FRUIT	Quality is fair, pricing is lower
 CARROTS	Quality is good, pricing is steady	 LETTUCE ICEBERG	Quality is fair, pricing is lower	 TOMATOES	Quality is good, pricing is steady
 CAULIFLOWER	Quality is fair, pricing is higher	 LETTUCE LEAF	Quality is fair, pricing is lower		
 CELERY	Quality is good, pricing is steady	 LETTUCE TENDER LEAF	Quality is fair, pricing is steady		

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